FINANCIAL REPORT & OPERATIONS UPDATE



First Quarter 2020 Financial Report

ANDREI DORDEA FINANCE DIRECTOR

May 2020

2019 Operations Update & First Quarter 2020 Highlights

JOEL MONTGOMERY
DIRECTOR OF ADMINISTRATION

ORGANIZATIONAL GOALS

PUBLIC SERVICE



ECONOMIC & COMMUNITY



QUALITY OF LIFE



PUBLIC SAFETY



PUBLIC INFRASTRUCTURE



PUBLIC PARTICIPATION



Finance

Director Andrei Dordea



Public Service

3.7%

2,119,256

Activity Measures

Wayne County Sales \$

Tax

Income Tax Receipts (net of refunds)	Prior YTD	Current YTD	% Change
Individual	\$ 319,408	\$ 312,990	-2.0%
Net Profit	1,082,540	291,468	-73.1%
Withholding	3,826,301	3,964,554	3.6%
Total	\$ 5,228,649	\$ 4,569,013	-12.6%
Other Measures			
Building Permit Valuations	\$ 35,262,735	14,199,828	-59.7%
Lodging Tax Collected	58,137	34,110	-41.3%
Water Billed in Gallons	190,394,000	222,020,000	16.6%
Unemployment Rates			
Wooster	3.3%	4.0%	
Wayne County	3.3%	4.1%	
Ohio (Seasonally Adjust	ed) 4.1%	5.6%	
US (Seasonally Adjusted	3.8%	4.4%	
Sales Tax	Jan & Feb 2019	Jan & Feb 2020	% Change

2,044,172



City of Wooster, Ohio General Fund

Revenues and Expenditures For the Three Months Ended March 31, 2020

For the In	ree M	ionths Ended	March 31, 2020		
					%
				% of Budget	over/unde
Revenues :		TD Actual	2020 Budget	Received/Spent	Budget
Taxes	\$	5,761,903			2.3
Intergovernmental		191,624	1,001,200		-5.9
Charges for services		315,214	1,426,500		
Grants		4,000	4,000		75.0
Fines, licenses, permits		144,177	721,500		-5.0
Interfund services provided		450,000	1,800,000	25.0%	0.0
Interest Income Miscellaneous		64,724	450,000		-10.6
	_	35,713	51,600		44.2
Total Revenues Expenditures (By Program and		6,967,355	26,571,730	26.2%	1.2
Appropriation) :					
Personal Services		300,897	11,711,889	2.6%	-22.4
Operations and Maintenance		371,149	2,056,960	18.0%	-7.0
Interfund		38,750	155,000	25.0%	0.0
Debt Service	_	115,875	463,500	25.0%	0.0
Total Safety services		826,671	14,387,349	5.7%	-19.3
Operations and Maintenance		65,740	132,000	49.8%	24.8
Total Health and social services		65,740	132,000	49.8%	24.8
Personal Services		232,256	935,129	24.8%	-0.
Operations and Maintenance		120,506	1,148,200		
Interfund		8,250	33,000		0.0
Total Leisure services		361,012	2,116,329	17.1%	-7.
Personal Services		235,205	868,323	27.1%	2.:
Operations and Maintenance		113,090	254,340	44.5%	19.
Interfund		1,375	5,500	25.0%	0.0
Total Environment & development		349,670	1,128,163	31.0%	6.
Personal Services		188,473	805,654	23.4%	-1.
Operations and Maintenance Interfund		90,787	603,000	15.1%	-9.
Total Transportation services	_	279,260	1,408,654	19.8%	-5.
Personal Services		722,327	2,849,447	25.3%	0.
Operations and Maintenance		284,871	1,720,565		
Interfund		1,700	6,800		0.0
Debt Service		4 000 000		22.001	
Total Administrative services		1,008,898	4,576,812	22.0%	-3.0
Transfers Out (Capital Improvements Fund)		1,000,000	4,000,000	25.0%	0.0
Total Expenditures		3,891,252	27,749,307	14.0%	-11.
Excess revenues over(under)					
avnandituras	ć	2 076 104	¢ /1 177 577		

General Fund	A	t 3/31/2	2020			
Cash Less Encumbrance Available Cash	S (2	4,372,50 2,039,20 12,333,3	69.08)	Cost	s in Quarter per day of ca s in Cash	90 Days ash \$43,236.13 285 Days
Street Fund						
Revenues:	Actual Y	TD	2020 B	udget	% of Budge	t % of Budget
Taxes Intergovernmental Interest Income Miscellaneous	430.	992 § 123 ,771 809	1,706 14	,000 ,000 ,500 ,000	25.9% 25.2% 19.1% 127.2%	0.9% 0.2% -5.9% 102.2%
Total Revenues	\$ 508,	695	1,915	5,500	26.6%	1.6%
Expenditures:	Actual Y	TD	2020 B	udget	% of Budge	et % of Budget
Personal Services Operations & Mntc. Interfund Services Used	\$ 289, 75,	035 \$ 450	\$ 1,302 301	2,936 ,800	22.2% 25.0%	-2.8% 0.0%
Total Operating Ex.	\$ 364	,485	1,604	4,736	22.7%	-2.3%
Capital and Debt Ex Capital Outlay Debt Service	- (res: 0 075		,000	0.0% 25.0%	-25.0% 0.0%
Total Capital & Debt		075 560 \$		2,300 7,036	7.5% 19.4%	-17.5% -5.6%

A	ctual YTI)	2020 Budget
\$	111,135	\$	(131,536)

Capital Projects

Revenues:	A	actual YTD		2020 Budget	% of Budget	% of Budget
Intergovenmental	\$	О	\$	3,337,107	0.0%	-25.0%
Special Assessment	S	O		O		
Interfund		1,000,000	4	4,000,000	25.0%	0.0%
Interest Income		15,698		50,000	31.4%	6.4%
Debt Proceeds		O		82,610	0.0%	-25.0%
Miscellaneous		12,613		O		
Total Revenues	\$	1,028,311	\$	7,469,717	13.8%	-11.2%
Expenditures (By Program):						
Capital Outlay	\$	151,509	\$	11,189,744	1.4%	-23.6%
Total Expenditures	: \$	151,509	\$	11,189,744	1.4%	-23.6%

_	A	ctual YTD	2	2020 Budget
-	\$	876,802	\$	(3,720,027)

Water Fund

Revenues:	Α	ctual YTD		2020 Budget	% of I	Budget	% of B	udget
Intergovenmental	\$	0	\$	0	0	.0%	0.0)%
Charges for Service	S	1,575,044		6,215,000	2	5.3%	0.3	%
Fines, licenses, permits		2,583		13,000	19	9.9%	-5.1	%
Interfund		43,750		175,000	2	5.0%	0.0	0%
Interest Income		11,454		70,000	1	6.4%	-8.	6%
Miscellaneous		17,976		75,000	2	24.0%	-1.	.0%
Debt Proceeds		O		О				
Total Revenues	\$	1,650,807	Ş	\$ 6,548,000	2	5.2%	.02	2%
Expenditures (By P	ro	gram):						
Personal Services	\$	590,123	\$	2,086,539	2	8.3%	3.3	%
Operations and Maintenance		502,107		2,162,322	2	3.2%	-1.8	8%
Interfund Services Used		59,125		236,500	2	5.0%	0.0)%
Total Operating Expenditures:	\$	1,151,355	\$	4,485,361	25	.7%	0.7	%
Capital and Debt Expenditures:								
Capital Outlay	\$	66,444		2,384,500	2.8	8%	-22.2	2%
Debt Service		190,175		760,700	25	.0%	0.0	%
Total Capital & Debt			,			2/		
Expenditures:	\$	256.619	\$	3,145,200		2%	-16.8	
Total Expenditures	\$	1,407,975	\$	7,630,561	18.	5%	-6.5	%

A	ctual YTD	2020 Budget				
\$	242,833	\$	(1,082,561)			

Sewer Fund

Revenues:	Actual YTD	2020 Budget	% of Budget	% of Budget					
Charges for Services	\$ 2,44,893	\$ 8,015,100	28.0%	3.0%					
Fines, licenses, permits	2,621	18,500	14.2%	-10.8%					
Interfund	50,000	200,000	25.0%	0.0%					
Interest Income	17,195	95,000	18.1%	-6.9%					
Miscellaneous	5,106	О							
Debt Proceeds	O	0							
Total Revenues	\$ 2,319,815	\$ 8,328,600	27.9%	2.9%					
Expenditures (By P	Expenditures (By Program):								
Personal Services	\$ 442,794	\$ 1,710,853	25.9%	0.9%					
Operations and Maintenance	544,697	2,052,656	25.9%	0.9%					
Interfund Services Used	382,875	1,531,500	25.0%	0.0%					
Total Operating Expenditures:	\$ 1,370,366	\$ 5,294,918	25.9%	0.9%					
Capital and Debt Expenditures:									
Capital Outlay	\$ 147,350	1,257,500	11.7%	-13.3%					
Debt Service	792,636	2,209,000	35.9%	10.9%					
Total Capital & Debt	II.	dh - (C	0/	- 0/					
Expenditures:	\$ 939,985	\$ 3,466,500	27.1%	2.1%					
Total Expenditures	\$ 2,310,351	\$ 8,761,418	26.4%	1.4%					

Ac	ctual YTD	2	2020 Budget
\$	9,464	\$	432,818)

Storm Fund

Revenues:	A	ctual YTD		2020 Budget	9	% of Budget		% of Budget
Charges for Services	\$	386,596	5	\$ 1,529,000		25.3%		0.3%
Fines, licenses, permits		3,321		2,850		116.5%		91.5%
Interest Income		7,031		50,000		14.1%		-10.9%
Miscellaneous		5,000		O				
Total Revenues	\$	401,948	Š	\$ 1,581,850		25.4%		0.4%
Expenditures (By P	ro	gram):	••••		•••••			
Personal Services	\$	115,246		\$ 468,837		24.6%		-O.4%
Operations and Maintenance		30,077		250,305		12.0%		-13.0%
Interfund Services Used		97,875		390,500		21.9%		-3.01%
Total Operating Expenditures:	\$	243,198	\$	1,110,642		21.9%		-3.1%
Capital and Debt Ex	Capital and Debt Expenditures:							
Capital Outlay	\$	79,931		880,000		9.1%		-15.9%
Debt Service		9,450		37,800		25.0%		0.0%
Total Capital & Debt Expenditures:	\$	89,381	\$	917,800		9.1%		-15.9%
Total Expenditures	\$	332,579		2,028,442		16.4%		-8.6%

A	ctual YTD	2020 Budget				
\$	69,369	\$	(446,592)			

Trash Fund

Revenues:	Actual YTD	2020 Budget	% of Budget	% of Budget		
Intergovernmental	\$	\$ 60,000		-25.0%		
Charges for Service	s 285,501	1,137,000	25.1%	0.1%		
Fines, licenses, permits	590	4,500	13.1%	-11.9%		
Interest Income	3,017	20,000	15.1%	-9.9%		
Total Revenues	\$ 289,108	\$ 1,221,500	23.7%	-1.3%		
Expenditures (By Program):						
Personal Services	\$ o	\$ o				
Operations and Maintenance	289,108	1,221,500	23.7%	-1.3%		
Interfund Services Used	24,167	145,000	16.7%	-8.3%		
Total Expenditures:	\$ 313,275	\$ 2,349,742	13.3%	-11.7%		

Actual YTD		2020 Budget		
\$	(24,167)	\$	(1,128,242)	

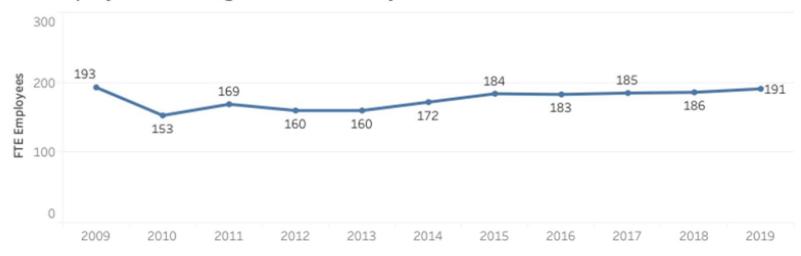
Workforce

HR Manager Jeanette Wagner



Public Service

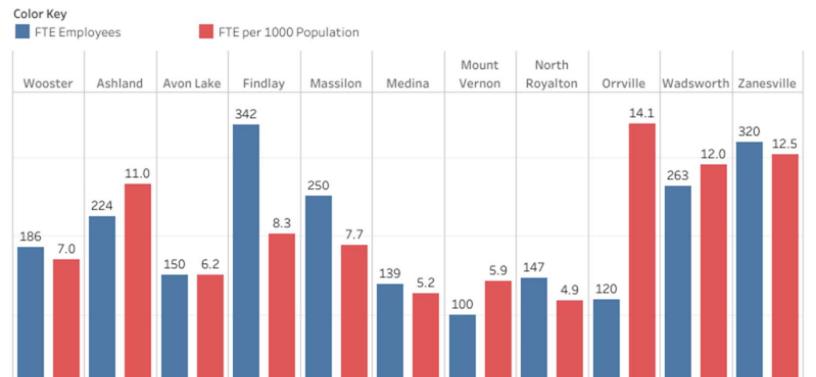
FTE Employees Working for Wooster City Over Time



FTE Comparison Cities

Select Cities

All



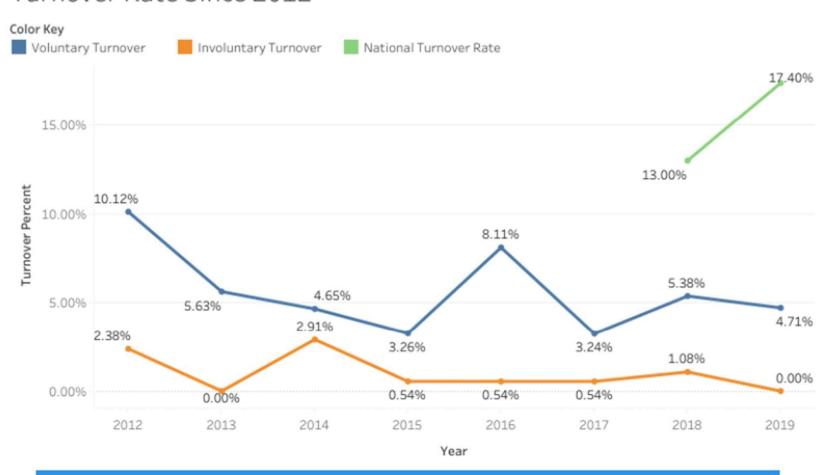
Workforce

HR Manager Jeanette Wagner



Public Service

Turnover Rate Since 2012



Total Turnover Rate based on 191 FTE Employees

4.71%
in 2019



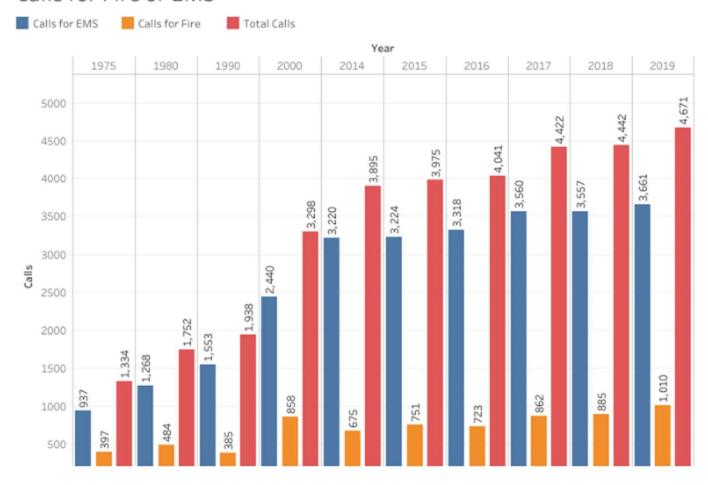
Fire Division

Chief Barry Saley



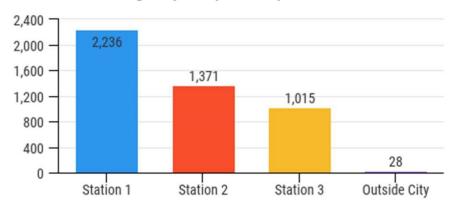
Public Safety

Calls for Fire or EMS



Wooster Fire responded to 4,671 Calls in 2019

Emergency Responses per District

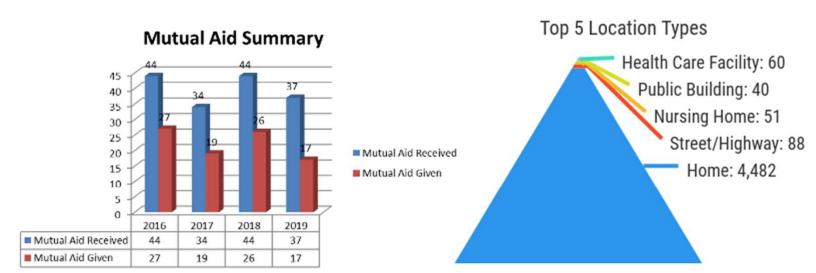


Fire Division

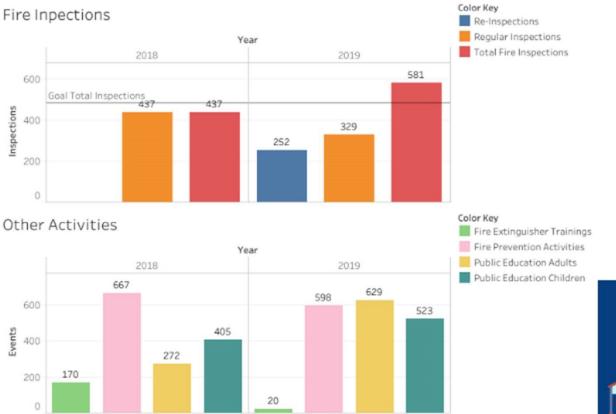
Chief **Barry Saley**



Public Safety



Fire Inpections and Other Activities



Fire Inspections Performed 581



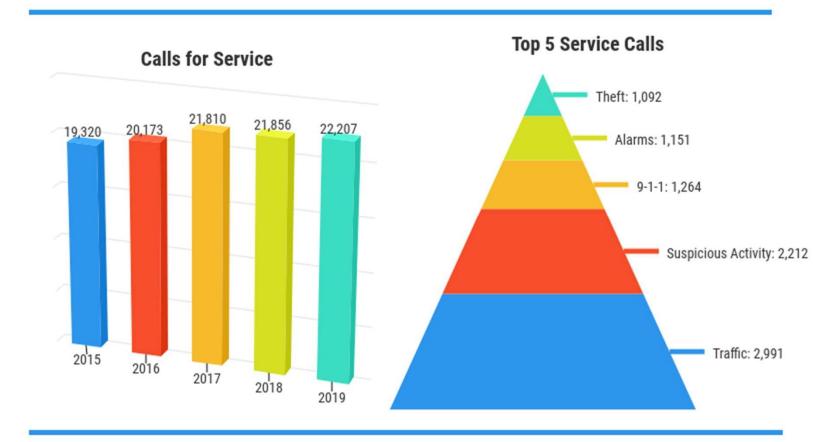


Police Division

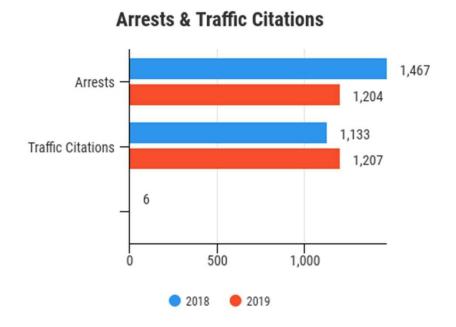
Chief Matt Fisher



Public Safety







Police Division

Chief Matt Fisher



Public Safety

Hiring continues to be a top priority -

We are happy to report WPD hired three new officers in 2019, Ptl. Nathanial Koch, Pt. Michael Egbert and Ptl. Danielle Slichenmyer. We continue to look for innovative ways to recruit and hire the best candidates to fill our vacancies.



The Division consists of many parts with officers serving in multiple areas



Citizens Police Academy

Patrol Division

School Resource Officer

Honor Guard

Wooster Police Department

Hospital Resource Officer

training pride

duty service

Bicycle Unit

community

information

Detective Bureau

Auxiliary Unit

Special Response Team







Values

We value dignity and respect for all persons
We value integrity and honesty as the basis for community trust
We value excellence and professional growth
We value the highest standards of moral and ethical conduct

Planning & Zoning

Manager Andrew Dutton



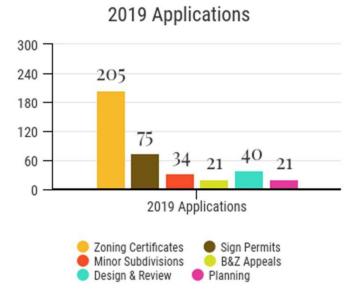
Economic & Community

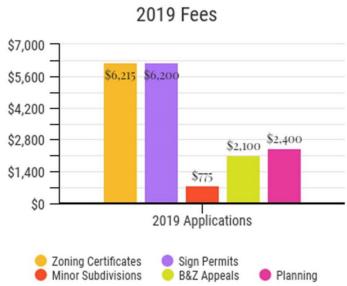
Changes to Meeting Dates and Times

The Design and Review Board, Planning Commission & Board of Building and Zoning Appeals all meet on the first Thursday of the month.

- Applicants only need to be present for one evening and are reviewed in an expedited manner.
- Administrative costs are reduced by combining public hearing notices.
- Meeting dates, deadlines and notice requirements are simplified.







Planning & Zoning

Manager Andrew Dutton



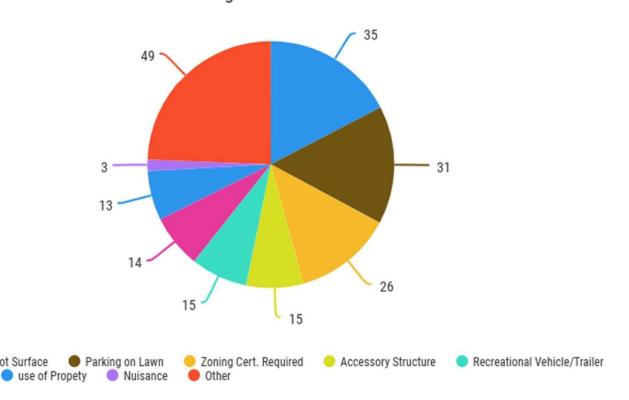
Economic & Community

Zoning Enforcement

201 Planning & Zoning Code Violations for 2019

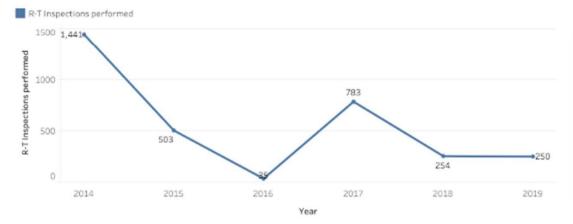


Zoning Violations 2019



R-T Inspections since 2014

Parking Lot Surface



Total Inspections in the R-T District 250 Inspections in 2019





Building Standards

Manager Tim Monea



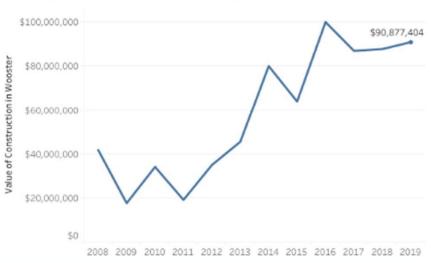
Economic & Community

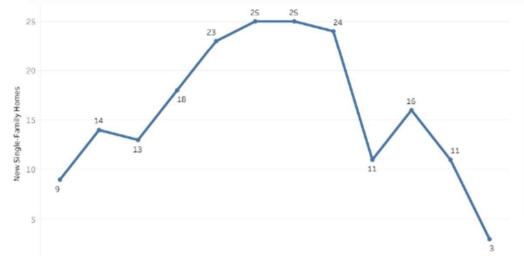
Activity Summary

- 1,470 permits were issued, **up** 3% from last year and continuing a trend of the last three years being the highest permit numbers in the last 20 years.
- 3,300 construction inspections were performed, up nearly 4% from last year.
- The total value of permitted construction was nearly \$91M.
- \$362,608 in fees, up 14% from 2018
- 11 new single-family houses were approved, and this is down 35% from last year.



Value of Construction in Wooster





Single Family Homes
Built in Wooster

3
in 2020

Building Standards

Manager Tim Monea



Economic & Community



Commercial Plan Reviews had a median response time of 7 Days in 2019



Inspections were up **4%** with **3,300** inspections conducted. This parallels the number of permits issued.

\$362,608 Permit Fees Collected



14% Increase in Fees



Economic Development

Coordinator Jonathan Millea



Economic & Community

Return on Investment for CRA and EZ

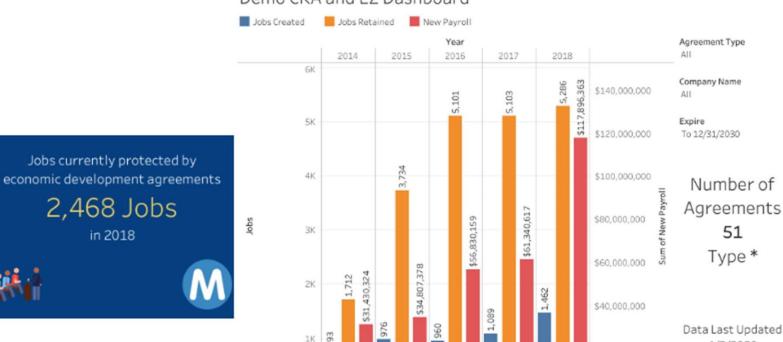


Return on investment from economic development agreements \$943,272 in 2019

1/3/2020

\$20,000,000

Demo CRA and EZ Dashboard



Economic Development

Coordinator Jonathan Millea



Economic & Community

\$962,500 CHIP Grant Development was the lead in an effort to secure a historic \$962,500 Community Housing Impact and Preservation grant covering the repair of ~20 homes in Wooster and ~22 homes in Wayne County.



\$300,000 CDBG Grant Development helped Engineering obtain a \$300,000 Critical Infrastructure grant to replace the failing Lincoln Street waterline, ensuring drinking water and fire safety for 62 residences.



Coordination:



Wooster Growth and the Wayne County Community Improvement Corporation joined together to purchase and demolish the former Horn Nursing Home site, later accepting a proposal from Weaver Custom Homes and Rea & Associates to develop the site with a new office building and 10 townhomes. The \$650K sale refunds the CICs' initial costs and requests a 50%, 12-yr CRA.



Additional town houses will be built along Walnut Street at a later date.

Program Management:

10 active **EZ projects** with 2,105 retained / 129 created jobs accounting for \$2.4M in income taxes. The **EZ**'s 16 cumulative projects generated **\$848K** in new local real estate taxes in 2019.

29 active **CRA projects** with 91.5 retained / 182.5 created jobs, accounting for \$154,717 in income taxes. The CRA's 34 projects to date generated **\$94K** in new local real estate taxes in 2019.

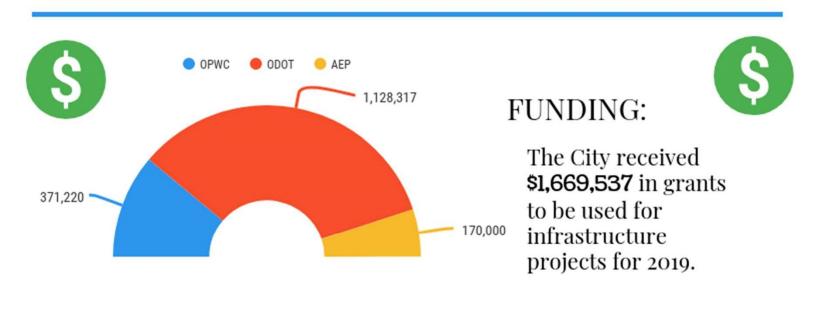
Engineering

Manager Roger Kobilarcsik





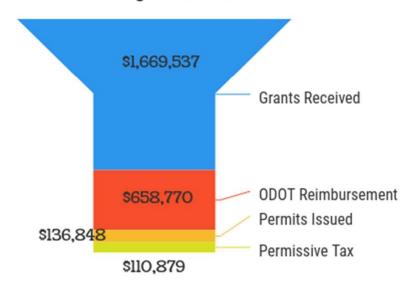
\$4,000,00 in Roadway Improvements & Paving estimated for 2020



Major Projects for 2020

- Daisy Way Extension
- WRRF Sludge Tank
- Holmes/Caldwell Waterline
- Downtown Streetscape Phase II
- Wooster Bike Loop Phase II
- Clear Creek Park

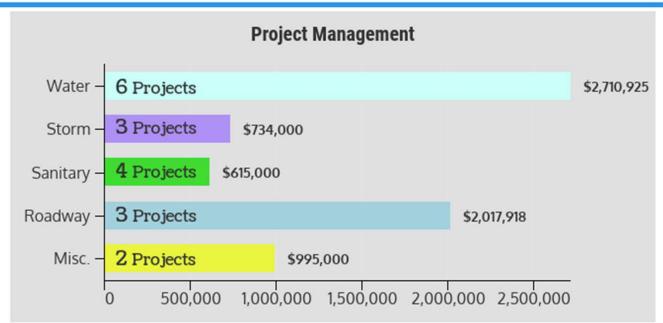
Fees & Funding - \$2,576,034



Engineering

Manager Roger Kobilarcsik







Managed **18** projects with a construction value of over **\$7M**





Value of Engineering Services **\$1,531,163**

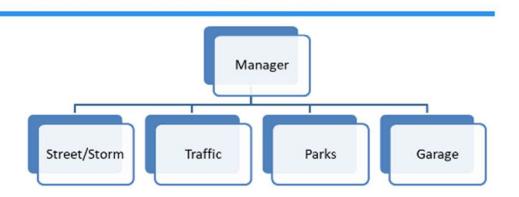
Public Property Maintenance

Manager Curt Denning

Public Infrastructure

Responsibilities:

- Street Maintenance
- Snow/Ice Control
- Storm Water Drainage
- Leaf Collection
- Garage
- Parks



Street Maintenance

Lane Miles 300 Lane to Maintain Miles

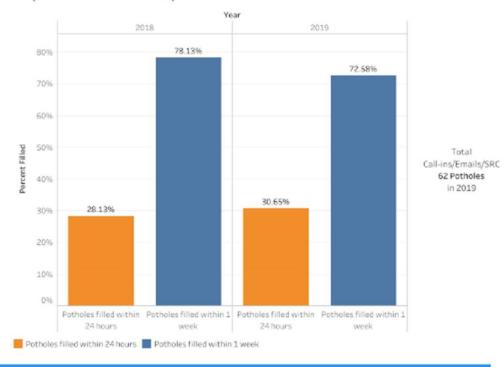
Potholes 2700

Cold Mix 120 Ton

Resurfacing 7.8 Lane Miles

Crack 225,000 Sealing Linear Feet

Reported Pothole Response Time



Snow/Ice Control

24 Snow Occasions

46" Snowfall Accumulation

1600 Man-hours

4800 Tons of Salt





Storm Sewer Drainage System

Cleaned and inspected every storm sewer inlet in the city 250 Man-hours

Repairs and Replacements to inlets by: city employees 36 by contractors 28

Street Sweeping 318 Operational hours 343 Tons of debris

Leaf Collection



Parks

Christmas Run Park Drinking Fountains Replaced

Oak Hill Park Paved walkway to an improved sledding hill; a second

pollinator habitat was planted

Freedlander Park Completed renovations to the Chalet; Disc golf course was

mowed and trimmed

Schellin Park Pavilions were painted; aerator was added to the pond

Knights Field East parking lot resurfaced

Traffic - Electrical

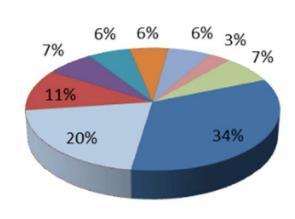
Maintains ℰ Services **59** Intersections and **8** flashing sign groups

Line Striping: 58.3 miles yellow centerline 12.2 Miles dashed centerline

Electrical work includes remodel projects, interior lighting issues, related service calls to City facilities along with light pole knockdowns.

Signs Replaced 353 roadway signs





■ Parking (Various)

■ Street Name, Wayfind

■ Stop, Yield

One-Way, Keep Rt/Lt

■ Speed Limit

Lane Use (Turn Arrows)

Warning (Ped. Crosswalk)

School (Crosswalk, Speed)

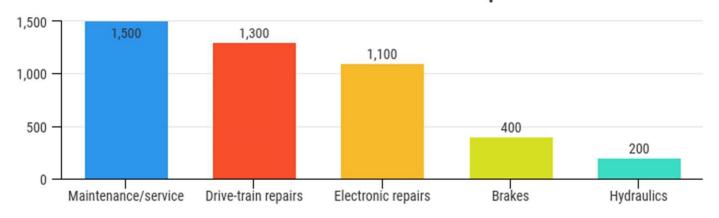
Misc.

Garage

806 Work Orders

3 Mechanics

Fleet & Maintenance Manhours on Repairs



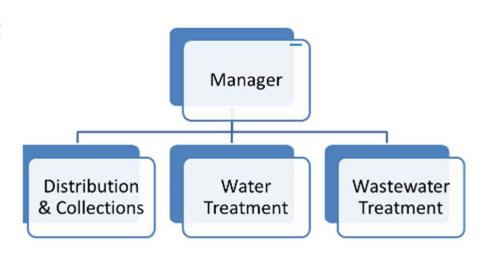
Wooster Wate<mark>r</mark> Utilities

Manager Nate Coey



WWU Responsibilities:

- Water Treatment
- Water Distribution
- Wastewater Treatment
- Wastewater Collection
- Services to ensure the delivery and treatment of water for the citizens of Wooster



Water Production

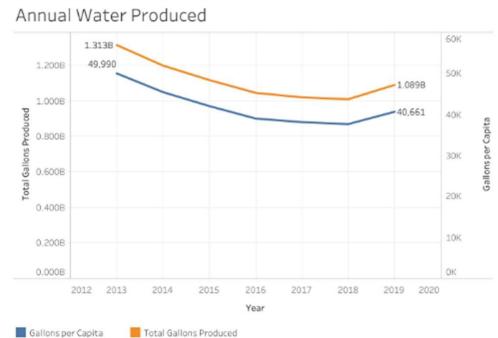
Average Daily Flow



2.98M Gallons

7.99% Increase





Operation and Maintenance Cost

Per Million Gallons Treated is equal to \$2778.41 or \$2.78 to treat 1000 Gallons

Compared to 2018 a REDUCTION of 34% in operating expenses was realized.

While this is a positive indicator in an often unpredictable environment, it indicates a commitment to stewardship.

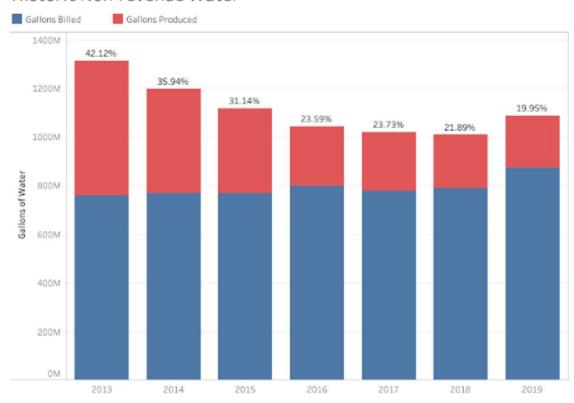
Wooster Water Utilities

Manager Nate Coey



Non-Revenue Water

Historic Non-revenue Water







Year	Gallons Produced	Gallons Billed	NRW%	Customer Accts
2013	1,312,736,000	759,870,000	42.12	9,812
2014	1,197,307,000	766,965,000	35.94	9,818
2015	1,116,050,000	768,536,000	31.14	9,857
2016	1,044,260,000	797,950,000	23.59	9,869
2017	1,018,920,000	777,150,000	23.73	9,892
2018	1,008,588,000	787,834,000	21.89	9,907
2019	1,088,808,000	871,567,000	19.95	9,892
Total	7,786,669,000	5,529,872,000		

Wooster Water **Utilities**

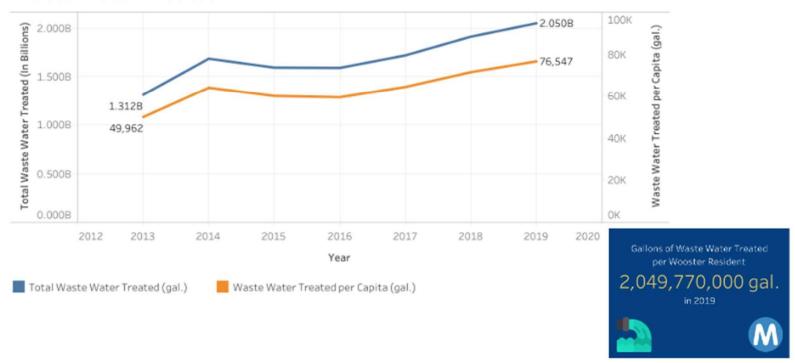
Manager Nate Coey



Water Resource Recovery Facility (WRRF)

162 Miles of Sanitary Sewer Main 10 Lift Stations 1 Anaerobic Digestor

Waste Water Treated





2466 Dry Tons of Class A Bio-solids

Provided to local agricultural fields

4.3 Mega-watts

Electricity generated to power both Water & WRRF

\$1,065,457 Revenue

From the acceptance of 3rd party waste.







Wooster Wate<mark>r</mark> Utilities

Manager Nate Coey



Distribution and Collection

162 Miles of Sanitary Sewer Main

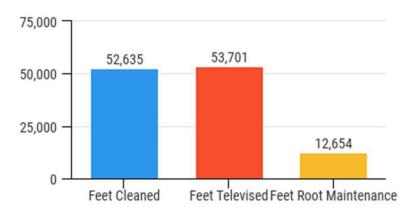
3308 Sanitary Manholes

162 Miles of Water Main 1142 Fire Hydrants

4558 Water Valves

9892 Metering Units

2019 Collection Stats



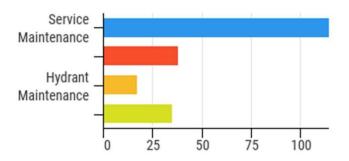
426 Manhole Maintenance

13 Storm Sewer Overflow

8 Sanitary Main Repairs

5 Main Block Events

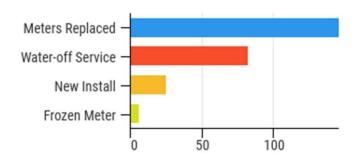
2019 Distribution Stats



1597 Hydrants Flushed

695 Valves Exercised

2019 Meter Stats



1833 Work Orders

26% Increase

737 MTU's Replaced

396 Water Off Delinquent

Recreation

Manager Jeff Battig



Quality of Life

Core Functions:

- · Quality of Life
- Health & Wellness
- Information Resource
- · Accessibility for All

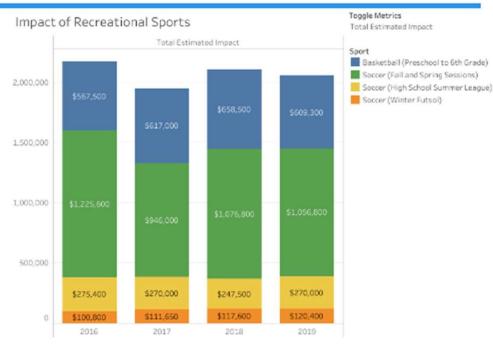


Major Accomplishments:

- Bike Committee Raised over \$8500 for the Wooster to Fredericksburg connector
- Freedlander Chalet Reopened in June 2019 after major renovations were completed
- Transportation Partnership with CAW/M enabled addition of a second route to the Wooster Transit schedule

Economic Impact





Basketball & Soccer Participants

Participants

5,240

Recreation

Manager Jeff Battig



Quality of Life

Employment Opportunities

Paid Positions

- Swim Teach Coach
- Basketball Scorekeeper
- Basketball Referee
- Soccer Referee
- Preschool Indoor Soccer Instructor
- Internships
- Fitness & Program Instructors
- Sports Instructors

Paid & Volunteer Positions for all ages

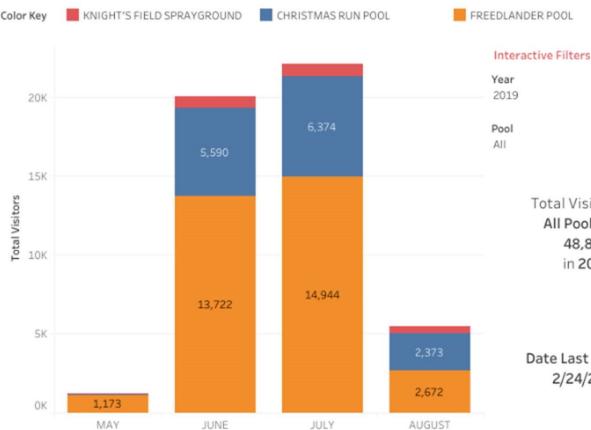
Volunteer Positions

- Swim Meet Time & Scorekeeping
- Youth Sports Coaches
- Special Events
- AARP Tax Preparation



Pool Statistics





Unique Visits to City Pools 48,812







Total Visitors for All Pools was 48.812 in 2019

Date Last Updated 2/24/2020

Recreation

Manager Jeff Battig

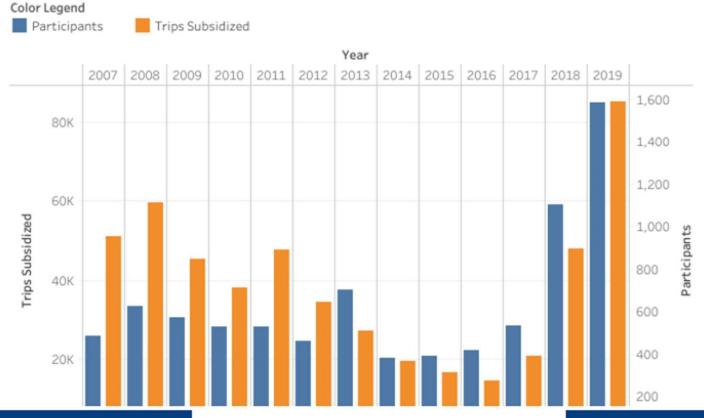


Quality of Life

Transportation - CAW/M and City of Wooster Joint Venture

Transportation – The City of Wooster's partnership with Community Action Wayne/Medina has significantly improved the transportation options for Wooster citizens and visitors. We currently have seven local providers offering subsidized transportation services to our community. In 2019, a second route was added to the Wooster Transit schedule, which expanded services to medical, work-related and residential locations, thus improving the quality of life for our citizens.

Public Transportation Program



Number of People Participating in City Subsidized Transportation

1,586
in 2019

Total Public Transportation Trips Subsidized by the City 84,945 in 2019





Present, Inform & Engage



Public **Participation**

Presentations

State of the City

- Kiwanis
- Rotary
- City Council

Infrastructure

- Rotary
- · City Council

Miscellaneous

- Census
- General Wooster

Inform

- Newsletters Spring and Fall
- Utility Bill Inserts (8 inserts)
- Social Media



Engage

New Visitors

Returning Visitors

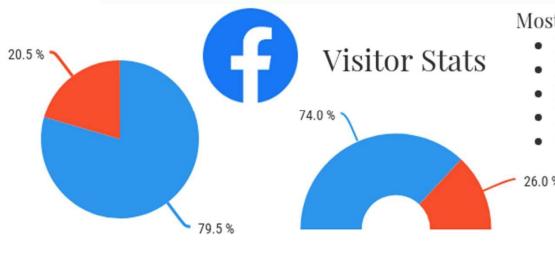
- Police Academy 6 years 95 graduates
- WCGLA 4 years 71 graduates
- Boards & Commissions 15 B&C, 74 volunteers

Women

Men

- Compensation Committee
- Charter Review Committee





Most Viewed Divisions

- Police
- Recreation
- HR
- Finance
- Utilities

26.0 %



376 Followers

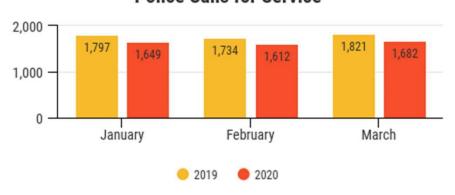
79% from NE Ohio

2019 VS 2020 1st Quarter Comparison



Covid -19 Impact

Police Calls for Service



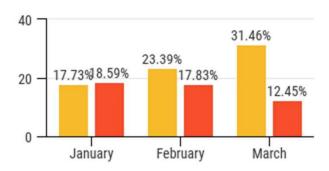
Traffic Stops have been reduced to limit exposure to our officers.

Fire Calls for Service



The most noticeable difference is the calls are truly calls for service/emergency, not random ask a question calls.

Water Loss %



2019 thru 4-12-2020

Total MG = 35.135 Average Daily Flow = 2.982

Building Standards Permits Issued

2019 1st Quarter = 322

2020 1st Quarter = 321

Fees Collected

Down 30% from 2019

Value of Construction

Down 57% from 2019

2019 vs 2020 1st Quarter Comparison

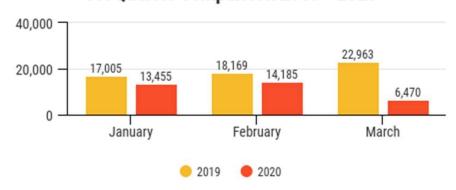


Covid -19 Impact

Bed Tax

Down **41.3**% compared to 2019

1st Quarter Comparison 2019 - 2020



Historical 1st Quarter 2015-2020

